

<input type="checkbox"/> Recruited by (optional): Name _____ Company _____
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2013 MEMBERSHIP APPLICATION

PAPER STOCK INDUSTRIES CHAPTER INSTITUTE OF SCRAP RECYCLING INDUSTRIES, INC.

Membership is from January 1, 2013 through December 31, 2013

The undersigned hereby applies for membership in the Paper Stock Industries Chapter (PSI) and the Institute of Scrap Recycling Industries (ISRI) and agrees if approved for membership to pay all national and chapter dues and assessments and to abide by the certificate of incorporation, the bylaws and all regulations of PSI and ISRI.

Name of Company _____

Name of Company Contact _____ Title _____

Signature of Company Contact _____

Mailing Address:

Street/P. O. Box _____

City/State/ZIP/Country _____

Physical Address:

Street Address _____

City/State/ZIP/Country _____

Main Telephone _____ Main Fax _____

Contact E-mail _____ Company Internet Address _____

Please list other company personnel at the same address to be listed in the ISRI Membership Directory and indicate your company's primary contact for PSI/ISRI, including additional mailing services.

Name _____ Title _____ Email: _____

Name _____ Title _____ Email: _____

Name _____ Title _____ Email: _____

Your company's primary business activity. Can only choose **ONE**:

- Processor/Packer
 Pure Broker/Merchant (no processing operations)
 Paper Mill/Consumer

Please indicate the category in which you seek membership:

- Active
 Domestic Associate
 Paper Mill/Consumer
 International Associate

<i>Reason for Joining</i>		
<input type="checkbox"/> Networking	<input type="checkbox"/> Communications/Publications	<input type="checkbox"/> Safety Resources
<input type="checkbox"/> Governmental Assistance	<input type="checkbox"/> Convention & Meetings	
<input type="checkbox"/> Education & Training	<input type="checkbox"/> Other _____	

TOTALS AND CERTIFICATION

Please review the Dues Schedule to determine your annual membership dues. Include payment for any additional mailing subscriptions and/or a contribution to the Recycling Research Foundation. Thank you.

<u>Category</u>	<u>Amount Due</u>
<input type="checkbox"/> Active Membership _____ Category	\$ _____
<input type="checkbox"/> Associate Membership	\$ _____
<input type="checkbox"/> PSI Chapter Dues	\$ _____
<input type="checkbox"/> Additional Chapter Dues _____ Chapter	\$ _____
<input type="checkbox"/> Recycling Research Foundation Contribution (optional)	\$ _____
Total Amount Enclosed	\$ _____*

METHOD OF PAYMENT:

Wire/Bank Transfer (contact ISRI at membership@isri.org for bank details)

Check (payable to ISRI or Institute of Scrap Recycling Industries)

Credit Card (please circle one): Visa MasterCard American Express

Card No. _____ Expiration Date _____

Name on Card _____ Cardholder Signature _____

Please return your completed application with payment by mail, fax, or email to:

Membership Department
 Institute of Scrap Recycling Industries, Inc.
 1615 L St. N.W., Suite 600
 Washington, DC 20036-5664
 Fax: 202/626-0909 Email: evedixon@isri.org

Questions? Contact ISRI's Member Services Department at **877/367-4774**.

*We attest that the category and dues information provided on this statement accurately reflect the annual gross sales of this company in accordance with the definition in the attached instructions.

Corporate Officer (signature)

Name & Title (print)

CPA/Tax Preparer (signature)

*Please note: Each ISRI member's company contact and each individual listed in the ISRI Membership Directory will receive one subscription to *Scrap* magazine and \$22 of your national dues will be allocated for each subscription.

MEMBERSHIP DEFINITIONS

- ◆ **PACKER/DEALER** bales, sorts, sells or otherwise processes scrap paper for profit, with the result that a substantial amount of the scrap is consistently used to manufacture new paper or related products that otherwise could have been produced using virgin fiber/pulp.
- ◆ **BROKER** is an agent or principal who, without having physical possession of scrap paper material, acts as an intermediary for the purchase and/or sale of scrap paper.
- ◆ **PAPER MILL/CONSUMER** is a business whose principal purpose is substituting for and conserving mined or natural resources, the transformation of scrap materials into new products or semi-finished material for manufacture of new products in a fashion that results in such materials losing their identity as scrap.

MEMBERSHIP CATEGORIES

- ◆ **Active Membership** is available to firms or corporations (or a division or a subsidiary of the corporation), operating in the United States, Canada or Mexico, who are engaged in the business as packers/dealers as defined above where Active members may hold national office and are entitled to vote.
- ◆ **Paper Mill/Consumer Membership** is available to paper mills engaged in the production of new paper for profit.
- ◆ **Domestic Associate Membership** is available to companies who are manufacturers and distributors of processing equipment and supplies to the recycling industry; dealers in used recycling machinery and equipment; providers of specialized service to the recycling industry.
- ◆ **International Associate Membership** is available to packers/dealers, brokers and paper mills engaged in the business of paper recycling for profit who are headquartered outside of the U.S., Canada or Mexico.

All **Associate Members** enjoy every privilege available to Active members but have limited voting rights.

DUES SCHEDULE - 2013

 Please consult the definitions below in calculating your dues amount:

- ◆ For **Packers/Dealers and Brokers, Active Membership Dues** are calculated on annual gross sales. Annual Gross Sales shall mean "the amount of the member firm's sales, which derive benefit from association membership." To determine annual dues, apply that figure to the appropriate dues category.
- ◆ For **Consumers**, Annual Gross Sales are calculated by using the ratio of scrap purchases to total raw material purchases times the total gross sales to determine annual dues, apply that figure to the appropriate dues category.

ACTIVE MEMBERSHIP

Dues Category	Annual Gross Sales	ACTIVE MEMBERSHIP			What Comes With Dues?	
		National Dues	PSI Dues	Total Dues Amount ¹	Directories	Mailing Services
1	\$0 – 2 million	\$2,166	+ \$ 300	\$2,466	1	1
2	\$2 – 5 million	\$2,593	+ \$ 300	\$2,893	1	1
3	\$5 – 10 million	\$3,429	+ \$ 300	\$3,729	2	2
4	\$10 – 20 million	\$4,822	+ \$ 300	\$5,122	3	3
5	\$20 – 35 million	\$6,703	+ \$ 300	\$7,003	4	4
6	\$35 – 50 million	\$7,659	+ \$ 300	\$7,959	5	5
7	\$50 – 65 million	\$9,546	+ \$ 300	\$9,846	6	6
8	\$65 – 80 million	\$11,443	+ \$ 300	\$11,743	7	7
9	\$80 – 100 million	\$15,376	+ \$ 300	\$15,676	8	8
10	\$100 – 250 million	\$18,430	+ \$ 300	\$18,730	9	9
11	\$250 million – 500 million	\$21,496	+ \$ 300	\$21,796	10	10
12	\$500 million – 750 million	\$25,571	+ \$ 300	\$25,871	10	10
13	\$750 million – 1 billion	\$30,649	+ \$ 300	\$30,949	11	11
14	\$1 billion – 1.5 billion	\$35,745	+ \$ 300	\$36,045	12	12
15	\$1.5 billion and Above	\$40,858 plus \$100/each additional \$5m in gross sales	+ \$300		12	12

PAPER MILL/CONSUMER

C1	\$0 - \$5M	\$1,223	+ \$300	\$1,523	1	1
C2	\$5M - \$35M	\$3,253	+ \$300	\$3,553	3	3
C3	\$35M - \$100M	\$4,879	+ \$300	\$5,179	6	6
C4	\$100M and above	\$6,504	+ \$300	\$6,804	10	10

ASSOCIATE MEMBERSHIP

Dues Category	ASSOCIATE MEMBERSHIP			What Comes With Dues?	
	National Dues	PSI Dues	Total Dues Amount ¹	Directories	Mailing Services
Domestic Associate	\$2,207	+ \$ 300	\$ 2,507	1	1
International Associate	\$2,286	+ \$ 300	\$ 2,586	1	1

¹ Payment of membership dues is deductible for most members of a trade association under Section 162 of the Internal Revenue Code as an ordinary and necessary trade or business expense and is not deductible as charitable contributions for federal income tax purposes. Due to the Budget Reconciliation Act of 1993, a percentage of ISRI's national membership dues will no longer be deductible as a business expense. This nondeductible percentage reflects the portion of ISRI's expenses used for "lobbying" as defined by the act. **The nondeductible percentage of your 2013 national dues is 10 percent.**



**ISRI PAC
PAC AUTHORIZATION FORM**

By signing this form, you will be giving your senior employees the option of taking part in future PAC events. The form does not obligate anyone to participate: it just gives them an opportunity to.

ISRI PAC needs a separate signature for each year of authorization.

I HEREBY GRANT ISRI PAC PERMISSION TO SOLICIT EXECUTIVES AND ADMINISTRATIVE EMPLOYEES OF:

Name: _____

Title: _____

Company: _____

Year 2013 _____
(signature)

Year 2014 _____
(signature)

Year 2015 _____
(signature)

Year 2016 _____
(signature)

Corporations can authorize only one trade association each year. Contributions are not tax deductible. Please sign and fax this form to Billy Johnson at (202) 626-0900. You may contact Billy at (202) 662-8548 or billyjohnson@isri.org.



Institute of
Scrap Recycling
Industries, Inc.

Introduction of New Members

ISRI would like to introduce your company to the general membership. Please complete and return with your paid application form**

Company Name:

Company Description (no more than 25 words): *A brief description of your service(s) and/or product(s) offered by your organization.*

Reason(s) for Joining:

**May be returned by fax to the Membership Department at (202) 626-0909.